

MEDICAL MALPRACTICE FROM A-Z

A step-by-step guide designed to help you effectively handle a medical malpractice case from start to finish.

JACKSON, MISSISSIPPI — AUGUST 13, 2010

Faculty

Robert S. Mink — *Wyatt, Tarrant & Combs, LLP*

Diane V. Pradat — *Wilkins Tipton, Attorneys at Law*

William M. Quin II — *McCraney Montagnet & Quin PLLC*

Continuing Education

CLE - 6.0 (pending)

IACET - 0.6

See inside for details!

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SEMINAR OVERVIEW

ABOUT THIS SEMINAR

From client intake to trial preparation and beyond: discover tactics you need to effectively navigate through a medical malpractice case.

Due to the highly technical nature and continued rise of medical malpractice claims, it is imperative to stay on top of the skills needed for a successful outcome to your case. At this one-day seminar, our faculty will provide a thorough understanding of, and guide you through, a common medical malpractice case from start to finish. **Register today!**

9 BENEFITS OF ATTENDING

- Spend the day navigating a common medical malpractice case using our hypothetical case study to enhance your skills.
- Identify the winners and avoid the losers: use case assessment techniques to save time and money.
- Enhance your credibility: understand common medical malpractice claims and medical terminology.
- Learn to decipher medical records and avoid courtroom surprises.
- Expand your resource base: know where to find medical information quickly and easily.
- Learn how to use experts to your utmost advantage.
- Use these tips and tricks to gain the upper hand in settlement negotiations.
- Master the art of taking and defending depositions to uncover surprises.
- Maximize the effectiveness of medical records: know when and how to introduce them without baffling the jury.

WHO SHOULD ATTEND

This **basic level seminar** is designed for both plaintiff and defense attorneys who practice in medical malpractice. Paralegals will also find this program beneficial.

CREDIT INFORMATION

The specific continuing education credit(s) listed are for attending the live seminar. The credits may or may not apply for the audio version of this seminar. Please check with your credit board for details.

For additional questions regarding continuing education credits, please contact us at **866-240-1890**.

CLE - 6.0 - Pending. This program has been submitted for continuing legal education credit in Mississippi. Approval pending.



NBI, Inc. has been approved as an Authorized Provider by the International Association for Continuing Education and Training (IACET), 8405 Greensboro Drive, Suite 800, McLean, VA 22102. NBI, Inc. DBA National Business Institute has awarded 0.6 CEUs to participants who successfully complete this program. (Provider #4558)

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SEMINAR OUTLINE

I. LAYING THE FOUNDATION

9:00 - 10:00, William M. Quin II

- A. Current Case Law and Legislative Update
- B. Understand Physician and Hospital Liability
- C. The Law of Damages

II. EFFECTIVE NEW CLIENT SCREENING AND INTAKE

10:15 - 11:15, William M. Quin II

- A. Initial Client Interview
- B. Which Cases to Avoid – Assess the Validity of the Case
- C. Utilize Medical Expert Consultation Before Agreeing to Take the Case

III. MEDICINE 101 FOR ATTORNEYS

11:15 - 12:15, Diane V. Pradat

- A. Terminology You'll Need to Know and Use
- B. Common Medical Procedures Encountered in Medical Malpractice
- C. Deciphering Medical Records
- D. Resources for General Medical Info
- E. Experimental Therapy and Alternative Medicine
- F. Using Medical History to Establish Wrongful Death

IV. THE EXPERT'S ROLE: HOW TO MAKE OR BREAK YOUR CASE

1:15 - 2:15, Robert S. Mink

- A. Locating Experts
- B. Interviewing Tactics
- C. Threshold for Qualification
- D. Preparing Experts
- E. Avoiding Expert Bias
- F. Dangers of Relying Too Heavily on Professional Testifiers

V. ETHICAL TRAPS TO AVOID

2:30 - 3:30, Robert S. Mink

- A. Competing Interests: Physicians and Insurance Companies
- B. Medical Records Confidentiality
- C. Practice Advertisement

VI. TIPS AND TRICKS FOR SUCCESSFUL SETTLEMENT NEGOTIATION

3:30 - 4:30, Diane V. Pradat

- A. Calculating Damages
- B. Effectively Negotiating the Deal
- C. Drafting and Documenting the Proposed Settlement
 - 1. Partial Settlements
 - 2. Multiple Party Settlements

**If needed, the above agenda may be changed to best accommodate all of our attendees.*

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OUR DISTINGUISHED FACULTY

Video webcasts offer attendees the opportunity to gain continuing education training through streaming audio and video.

You will also be able to view and print the reference manual, and submit questions electronically for live responses! Check out some of these upcoming video webcasts!

- May 25** Trusts 101 (52513ER)
- May 26** Preparing Your Case For Trial In Federal Court (52518ER)
- June 15** Handling Divorce Cases From Start to Finish (52512ER)
- June 30** 22nd Annual Advanced Estate Planning Techniques (53716ER)

To register, visit us online at www.nbi-sems.com or call 800-930-6182.

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- May 25** Handling Insolvent Estates in Estate Administration (52996ER)
- May 27** Domestic or Foreign Asset Protection (53095ER)
- May 27** Legal Ethics (53007ER)
- June 3** Marital Deduction and Credit Shelter Planning (53000ER)
- June 3** Adversary Proceedings and Contested Matters in Bankruptcy (53696ER)
- June 8** Police Liability Claims (53156ER)
- June 9** A View From the Bench: Top 10 Mistakes Attorneys Make in the Courtroom (54520ER)
- June 9** Navigating a Short Sale (53327ER)

To register, visit us online at www.nbi-sems.com or call 800-930-6182.

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manual — \$99 cd and manual — \$199 Note: Prices may vary by topic when looking online.

AUTOMOBILE LITIGATION: STRATEGIC ISSUES AND ANSWERS

© June 2009 - 136 Pages (FP49155)

By: Gerald L. Kucia, James F. Noble III and Michael D. Simmons.

SUCCESSFULLY NAVIGATING THE APPEALS PROCESS

© July 2009 - 94 Pages (FP49742)

By: Jason L. Davis, Rebecca Hawkins, Jeffrey A. Klingfuss, Leslie Lee and Margaret Oertling Cupples.

THE ART OF THE SETTLEMENT

© September 2009 - 44 Pages (FP49785)

By: Willie T. Abston, Joseph G. Baladi, John H. Downey and Orlando R. Richmond Sr.

PLAINTIFF'S PERSONAL INJURY FROM START TO FINISH

© February 2010 - 202 Pages (FP51365)

By: Tim W. Porter, William M. Quin II, W. Eric Stracener and Rocky F. Wilkins.

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ROBERT S. MINK is an attorney with the law firm Wyatt, Tarrant & Combs, LLP, where his practice areas include medical malpractice defense, plaintiff litigation and criminal defense. He earned his B.S. and M.A. degrees from Mississippi State University, and his J.D. degree, cum laude, from the University of Mississippi. Mr. Mink is a member of The Mississippi Bar.

DIANE V. PRADAT is a shareholder with the law firm Wilkins Tipton, Attorneys at Law, where her areas of practice include workers' compensation, general insurance defense and medical malpractice work in both state and federal courts. She earned her B.S. degree in nursing from the University of Mississippi and her J.D. degree from Mississippi College School of Law. Ms. Pradat is a member of the Hinds County Bar Association, The Mississippi Bar, the Mississippi Defense Lawyers Association, the Mississippi Workers' Compensation Commission (statewide mediator - Administrative Law Section) and the Defense Research Institute.

WILLIAM M. QUIN II is a member of the firm of McCraney Montagnet & Quin PLLC, which maintains its office in Ridgeland, Mississippi. Mr. Quin earned his undergraduate degree from the University of Mississippi in 1994 and his law degree from Louisiana State University in 1997. While in law school, Mr. Quin won the LSU trial competition and received an

award for oral arguments made in regional appellate competition. He served as a law clerk to Mississippi Supreme Court Justice (now Chief Judge of the U.S. District Court for the Northern District of Mississippi) Michael P. Mills in the year following his graduation from law school. Mr. Quin has represented both plaintiffs and defendants in civil litigation, and his experience covers a broad swath of the legal spectrum, including admiralty and maritime, insurance bad faith, securities fraud, tax fraud, personal injury and wrongful death, medical malpractice, complex commercial disputes and mass torts. In 2003, Mr. Quin's efforts on behalf of hundreds of WorldCom securities holders were highlighted on the PBS television news magazine *NOW with Bill Moyers*. The following year, Mr. Quin was retained as a Special Assistant Attorney General to prosecute a state tax fraud action against WorldCom's corporate successor, MCI, Inc. His efforts led to a \$125 million settlement, which ranks as the single highest tax fraud recovery in the State of Mississippi, and among the highest state tax fraud recoveries in the nation's history. Last year, Mr. Quin obtained a \$2.9 million verdict in federal court in Aberdeen, Mississippi, which is reported to be the largest verdict ever returned by a jury in that venue. He regularly serves as a continuing legal education speaker and has written several publications on pre-trial procedure, evidentiary matters and trial strategy. Mr. Quin is licensed to practice within the state and federal courts of Mississippi and Louisiana, as well as the U.S. Fifth Circuit Court of Appeal.

JACKSON AUGUST 13

Jackson Convention Complex

105 E. Pascagoula Street, Jackson MS 39201
Phone 601-960-2321

SCHEDULE

REGISTRATION TIME 8:30 — 9:00 am

SEMINAR TIME 9:00 am — 4:30 pm

Complimentary snacks and refreshments are provided. Lunch is on your own.

TUITION

\$329 for the first registrant

\$319 for each additional registrant

\$309 for new professionals - save \$20!*

*A new professional is anyone with three or less years of professional work experience.

DIRECTIONS & PARKING

To obtain directions and parking information, please contact the facility listed.

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Medical Malpractice From A-Z

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AUDIO RECORDINGS

This seminar will be recorded in its entirety. If you can't attend, you can still obtain the benefits of the information provided by purchasing the manual and CD. See the registration form to order.

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THE NBI GUARANTEE

Your satisfaction is our guarantee! If you aren't satisfied with a seminar or training resource, call or write us and we'll make it right.

*Pre-registration is encouraged. If you need to register at the door, you may wish to call us first to confirm availability and to receive information regarding schedule or location changes.

REGISTRATION FORM

MEDICAL MALPRACTICE FROM A-Z

August 13
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\$329 — first registrant
\$319 — each adt'l registrant
\$309 — for new professionals
(see tuition details inside brochure)

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